



Profile

To understand your business needs first and foremost.

Taking the worry out of keeping ahead

Advance Vision Technology (AVTech) has been a provider of ICT solutions to the Australian market since 1992. We ensure that your company receives a total business solution, not just an ICT answer.

We can consult with you to provide an initial business strategy, plan, design, implement and manage a system appropriate to your company objectives, as well as offer training, ongoing support and a 24-hour service desk.

Our team of highly-trained specialists and our close alliances with technology partners allows us to save you the daunting and time-consuming job of keeping up with industry standards, innovations and developments.

From consulting and project management, to establishing and integrating an entire infrastructure from the ground up, AVTech can do it for you.

We like to worry about your ICT decisions so that you don't have to

Giving you peace of mind

If you are going to trust your ICT requirements to another company, you want to know you can rely on them. AVTech is a solid, stable and reliable company supported by highly-skilled people who bring depth of expertise and experience from all areas of the ICT industry.

All of this ensures that we are up-to-date with the latest ICT standards, developments, trends and applications.

Your confidence in our reliability gives us peace of mind

Following through to the end

We don't just provide solutions. We follow through by supporting you to the very end... and beyond.

At AVTech, we take total ownership and responsibility for our work. Our team is dedicated to providing the best possible service and generating a long-term business partnership with you. As a result, we offer full training for your staff, from your specialist ICT people to all of your ICT users, as well as a 24-hour service desk and one-point-of-call problem resolution.

AVTech provides the on-going service you need to ensure your company can concentrate on what it does best over the long-term.

We like to treat your challenges as our own

AVTech today

AVTech is a privately owned business. Today, the directors, who are traditionally from a technical background, hold strategic roles encompassing both the business and technical arms of the organisation. In such a volatile industry, AVTech is financially sound and debt free.

We are not a typical 'box mover' who sells products without providing an end-to-end solution. As experienced business and technical solution providers, our revenue is evenly split between products and services, and more and more businesses today believe that this combination is the key.

Our knowledge of the industry, along with our strategic global partners, enables us to operate on an extremely broad scale, with an intimate client focus.

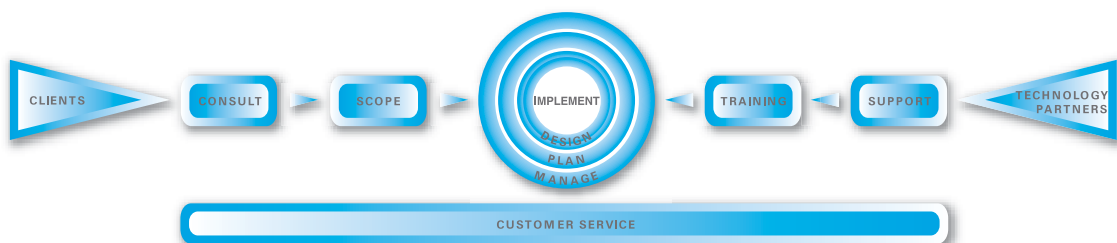
AVTech recognises flexible relationship management and values process and methodology. We encourage team solutions and knowledge sharing. Our strength is project management and our preference is to work with your organisation.

We pride ourselves on exceeding your expectations, and occasionally our own

Our mission

Our mission is to understand your business needs first and foremost. By understanding individual needs and requirements we are then able to offer the objective advice needed to make optimal business and technology choices.

Our service



Professional Services

AVTech offers both professional solutions and value-added services to help maximise your company's potential.

Solutions

Infrastructure

Project Management



AVTech's project management methodology is focused on quality throughout the entire lifecycle of a project. The project management function is essential in guaranteeing the success of a project by ensuring that the project is clearly defined from the outset. Controlling a project is critical to its success and is a large focus of AVTech's project management methodology that is based on both the U.S. PMBOK (Project Management Body of Knowledge) and the U.K. PRINCE2 (Projects In Controlled Environments V2) methodologies.

Networking



AVTech provides its clients with cost effective and efficient Networking and communication infrastructure solutions. Using our industry leading technical expertise coupled with market leading technology partners, AVTech implements infrastructure that is high in performance and easy to manage. AVTech ensures that the infrastructure that is implemented is scalable and flexible to meet clients' future growth. AVTech's highly certified team focus on delivering multi-services connectivity that support voice, video and data. Our networking team is able to offer expert services including network performance optimisation, future strategy planning, technical design and implementation, and ongoing monitoring and support.

Security



The breadth of skills within AVTech's Security team allows our certified specialists to deliver end-to-end robust Security solutions. AVTech recognises that each client has individual and specific security requirements. AVTech is able to offer security solutions that include policy and procedure management, access and identity management, intrusion prevention and content filtering. Our team can analyse business risk, design and implement a secure ICT environment, and provide ongoing support management.

Enterprise Systems



Through its many years of experience AVTech clearly understands that no two businesses are the same and each has their own unique set of integrated Enterprise Systems. AVTech is committed to understanding clients' ICT challenges and then developing, implementing and supporting a range of client and server solutions. This includes having a well integrated and standard operating environment that is consistent and easy to support. AVTech is here to help organisations communicate more effectively and to utilise existing ICT infrastructure where possible. Our clients benefit from our close working partnerships with top tier vendors to support an integrated environment.

Storage & Disaster Recovery



AVTech understands the complexity that organisations face today when managing and storing their mission critical data. A Storage & Disaster Recovery solution needs to have advanced scalability and workload management across a breadth of operating systems, software applications, databases and hardware storage devices to meet an organisation's growing needs. AVTech is able to design, implement and manage storage area networks and back up solutions, which minimise business risk.



Training & Education



AVTech has the experience in delivering large projects that often bring new technology within the solution to the client. Part of our standard methodologies is to consider usability as well as technology. AVTech ensures that staff, management and systems administrators receive appropriate Training and Education to maximise the benefit of their investments.

eBusiness Development



AVTech provides clients with business and technical consulting services to achieve their critical success factors. AVTech's eBusiness Development capabilities cover business analysis, project management, software integration, work flow and collaboration, and database design and implementation.

Outsourcing



Organisations who do not wish to invest in costly in-house resources can outsource to AVTech a part of their support function such as back-filling an absent employee or their entire ICT responsibilities. Our industry experience coupled with our ability to qualify the best internal and external resources will ensure that our clients always have access to qualified skills.

Service Desk



AVTech has invested in the training of its staff to have certified skills that organisations can call on for issues that are above and beyond their own internal resources. Utilising AVTech's Service Desk as a central call centre, organisations can ease the burden of support, maintenance and fault resolution and lower their total cost of ownership (TCO).

Managed Infrastructure



Take control of your distributed environment. AVTech's Managed Infrastructure forms the hub of performance and availability management solutions. Designed specifically to help improve service availability and reduce support costs in corporate computing environments. These provide enterprise class services such as network monitoring, managed firewalls, WAN optimisation and hosted applications.

Managed Services

Preferred Hardware & Software Licensing



With so many suppliers and vendors in the market, choosing the right hardware and software solution is becoming increasingly difficult. AVTech is focused and committed to developing relationships with the top tier providers of technology globally. In doing so, AVTech has built skills through their sales and technical staff who are trained and certified on an on-going basis. AVTech's buying power with the world's top vendors means we are able to offer our clients a comprehensive range of valued services around their preferred technology investments, ensuring improved cost efficiencies for the organisation. This includes our capability to provide electronic software license tracking and management.

Leasing



Some businesses prefer to capitalise their ICT assets while others look to free up capital and finance their ICT assets through lease or lease-back arrangements. If leasing is an option worth exploring, AVTech can assist by working with our client's preferred leasing partners to ensure that leasing decisions flow through to procurement and service deliveries.

Warehousing & Logistics



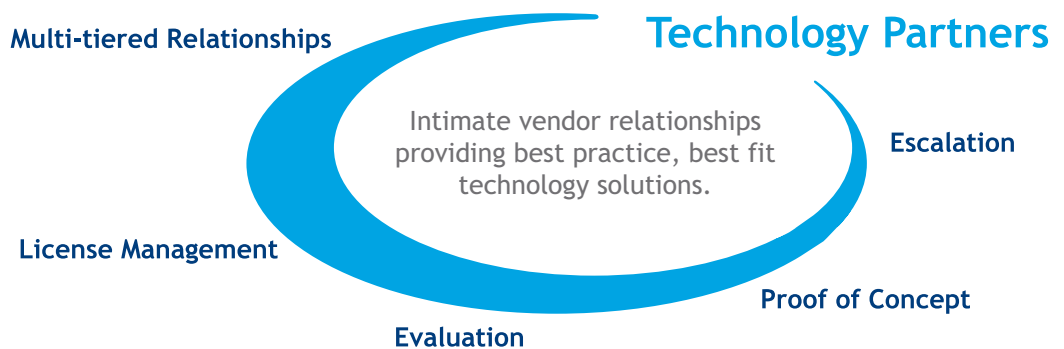
Every business must rely on a good supply chain to ensure that products can be warehoused to control supply and deliver on time when needed. AVTech prides itself on having large warehouse facilities, excellent relations with its suppliers globally, and mature systems to manage clients' inventory on a temporary or on-going basis. We aim to reduce total operating cost and increase customer satisfaction.

Procurement



Value-Added Services

In line with its commitment to provide the best customer service in the industry, AVTech understands and believes that having a great business relationship with its clients must start with the ability to offer great value before and after 'the sale'. AVTech prides itself in providing value added services that deliver real value to its customers. AVTech aims to take advantage of industry experiences and ensure that clients come to expect the following value added services that differentiate AVTech from its competitors.



Forging alliances so that you're fully supported

We don't just pride ourselves on the service we provide. We ensure the technology partners and services alliance we choose to support are of the highest calibre in the global market. Any effective ICT solution relies on a strong relationship between its providers. As a systems integrator, AVTech is the important link between your business and other vendors. A commitment to finding the answer is our priority.

For a list of our technology partners and services alliance, please visit our corporate web site.

Providing a blue chip service to premier companies

We provide a range of ICT services for companies ranging from financial and investment institutions, building and manufacturing industries, transport and telecommunication providers right through to the largest of government and education departments.

Our team of highly-skilled professionals has a reputation for quality customer service, problem ownership and delivering solutions that are driven by business needs. Combined with firmly established relationships with leading technology partners and services alliance, we can confidently provide you with a partnership that you will benefit from, and one that we are proud to offer.

In a business world, where having the right ICT solution can mean the difference between progressing and standing still, AVTech has proven that we are the right choice for your next ICT development.

For a list reference sites, please visit our corporate web site.

What makes AVTech different

AVTech has been around for a long time. We value a long term partnership and have a 'customer for life' attitude, which is why our clients will tell you that we are highly responsive to your issues from start to end. This means we often need to manage and liaise with numerous third parties to get the job done. Let AVTech worry about it.

Our Service Level Agreement (SLA) offers key performance indicators such as service activity statements, quarterly business reviews and bi-annual customer satisfaction surveys. We believe that our business and technical skills are second to none in our market space.

Our uniqueness lies in our ability to understand just how unique you are



Technology Partners

Microsoft



CITRIX



Lotus

M★RSHAL

Novell

BlueCoat

exinda
networks